



LANDINGS ASSOCIATION
BOARD OF DIRECTORS ELECTION
2016-2018

CANDIDATE PROFILES

RICK CUNNINGHAM

WYNDIE EBERLE

SAM HATCHER

T.J. HOLLIS

JOYCE MARBLE

BILL STERRITT

VOTING INSTRUCTIONS

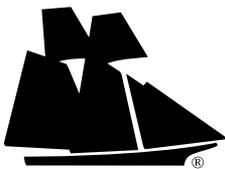
The purpose of this election is to elect new members to The Landings Association's Board of Directors for the 2016-2018 term. It is being conducted in accordance with Articles II and V of the Bylaws of The Landings Association, Inc.

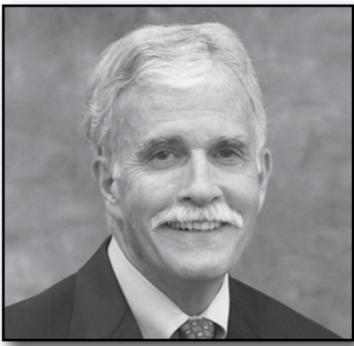
The Landings Association Nominating Committee has proposed six candidates for three vacancies on the board. Each Landings lot, including those with two or more owners-of-record, is permitted up to three votes...one vote for each of three candidates. Lot owners may name and vote for write-in candidates. The names of write-in candidates should be printed clearly on the ballot or typed into the online ballot. Vote for up to three candidates, including any write-in candidates.

Owners of multiple lots may cast votes equal to the number of lots owned. For example, owners of two lots are entitled to a total of six votes. However, the number of votes cast for any single candidate cannot exceed the number of lots owned. (The number of lots owned is listed on the outside of the return envelope.) Please refer to page 8 of this brochure for instructions on completing your ballot.

Each candidate was asked to provide a brief bio and responses to the questions below:

- 1. What issues at The Landings are important to you, and what issues should The Landings Association be addressing?**
- 2. What skills and talents developed in your past experiences would positively contribute to the Board's deliberations?**
- 3. How have you contributed to the community since moving to The Landings, both inside and outside the gates, and what other major community contributions have you made during your life?**





RICK CUNNINGHAM

Rick has a BS in Engineering Science from the University of Virginia and an MS in Computer Science and Operations Research from George Washington University. He has been a Nuclear Engineer, worked in Operations Research while in the U.S. Coast Guard, has been an engineering manager with IBM and the MITRE corporation, and was VP of Engineering at startup Immersion Medical, now part of CAE Healthcare. Rick was on the forefront in the use of computers to model and then simulate the behavior of complex systems to improve the effectiveness of real time decision-making by doctors and nurses, pilots and air traffic controllers, search-and-rescue mission planners, and peacekeepers in fragile nation states. He holds more than 20 patents for haptic interface devices for medical simulation.

Response to Question 1:

Challenges face The Landings today as they have in the past, but the pace of change continues to accelerate. In addition to major issues of water conservation and continued prudent fiscal management, things like changing demographics, as an increasingly vigorous aging population desires to remain in their homes longer, will require new community services from both volunteers and the Association. Our growing appeal to younger families will require other mixes of services. Continued concentration on community revitalization, by individual homeowners, the Association and the Club, will maintain and improve the quality of life and the value of homeowner investments. And as public discourse in the age of social media sometimes sinks to dispiriting levels, we can resolve to raise the level of civility for ourselves and our neighbors. I believe that we share a magical place

here, and I firmly believe that the best is yet to come for Skidaway Island!

Response to Question 2:

At a time when things may be changing more rapidly than at any time in the past, I believe I bring some unique skills to the table. I've got a broad background in technology and management and a great deal of experience in simulation. At the heart of it, simulation requires understanding a thing well enough to model how it works now and over time. Those models to a certain extent let us predict the future, whether it be the next three milliseconds in the human heart, or the next 20 years of community demographic changes that could result from different alternatives for community upkeep and future development. Timely identification and adoption of emerging technologies can both reduce the cost of operations at TLA as well as make the community more desirable for existing and prospective residents. While I'm pretty sure that I don't have all the answers, I do believe that together we can do great things. I'm eager to learn from others and join in the search for the best solutions to some very important problems.

Response to Question 3:

Most of my community service has resulted from seeing something that needs to be done and pitching in to help. **Skidaway Audubon Board 2015** - responsible for design and implementation of Eagle/Owl/Bird cam, the website, Twitter, and Facebook. **Technology chair, Landings Men's Golf Association, 2013-2015** - built system used for thousands of event registrations for both LMGA and TLC. On **TLA Public Works Committee 2012-2014**, **TLA Communications Committee 2015**, TLA website redesign 2015. **Skidaway Farms Governance Committee 2011-2013** - irrigation czar, built website for online plot rental, events and fundraising. Active in **CCA and Landlovers Photo Club**. In Washington DC, was active in **Citizen's Association of Georgetown** - set up a distributed database for use of office staff for constituent management and fundraising - mentored and judged middle school teams in **FIRST Robotics Competition** - advised technology and training staff of the **United States Institute of Peace** in development of real-time simulation platform for mission support.



T.J. HOLLIS

T.J. was raised in Savannah and spent many days of his youth playing golf, fishing, and boating with friends at The Landings. He graduated from Benedictine Military School, the University of Georgia, and the University of South Carolina School of Law. Upon graduating from law school, he returned to Savannah to begin his law practice. Now a partner at Lee, Black & Hollis, P.C., T.J. specializes in residential and commercial real estate transactions, corporate mergers and acquisitions, and corporate law.

T.J. moved to The Landings in 2011 with his wife Shannon and two children, Greer (9) and Mills (7). He coaches his children's soccer and baseball teams and enjoys boating out of The Landings' marinas and taking advantage of The Landings Club's amenities. T.J. serves on the Board of Trustees for Wesley Monumental Methodist Church, is Past-President and Director of the Benedictine Military School Alumni Association, and is a member of the Leadership Savannah class of 2016.

Response to Question 1:

SAFETY

Safety in our community has become a hot topic. The rash of thefts and the tragic traffic accidents have shaken our community and reminded us that while we enjoy the security that our Association works hard to ensure, we must stay vigilant and continue to actively review the safety protocols both inside and outside our gates. Our Association is actively responding to these issues, and we must continue to constantly enhance our security, safety devices, and procedures.

DEMOGRAPHIC CHANGES

My family's move to The Landings was part of a new generational wave The Landings has experienced over the last 10 years. As our community's demographics change, it is important that we continue the effort to include all of our residents in our community's discussions as well as continue to shape our marketing messages to attract new families of all ages.

INFRASTRUCTURE

While our community's water supply has always been at the forefront and continues to be of utmost importance, the entire community infrastructure demands the continued stewardship that the previous Association Boards and staff have diligently maintained throughout the years. Water, sewer, roads, paths, and our two marinas all require continued maintenance and necessary upgrades to allow our community to remain the greatest place to live.

Response to Question 2:

My law practice requires me to manage complex transactions involving multiple parties and issues, all within strict timeframes. Additionally, I represent and interact with homeowners associations on a daily basis. I have successfully advised and guided other homeowners associations through many complex situations.

Additionally, my continued service and representation of other for-profit and nonprofit boards have honed my leadership skills necessary to work with our Association Board of Directors to find efficient solutions to the myriad of issues our Association encounters on a daily basis.

Response to Question 3:

I was lucky enough to grow up in our community and have made a conscious effort to give back throughout my life in Savannah. My work through Wesley Monumental Methodist Church, Benedictine Military School Alumni Association, service upon and representation of nonprofit organizations, and participation in Leadership Savannah allows me to continue to serve my community. I also coach baseball and soccer with our Landings youth on the Association's fields.



JOYCE MARBLE

When Joyce and Art first moved to The Landings from the Philadelphia area in 2002, they were surrounded by family. Joyce's father, sister, and nephew all lived here. Joyce's sister, Carolyn McInerney, and her husband Jim continue to enjoy this wonderful community. Joyce and Art have children and grandchildren in the Philadelphia and Dallas areas.

Joyce holds a BS in Mathematics from Chestnut Hill College, an MA in Mathematics from Villanova University, and an MBA (with Distinction) in Finance from The Wharton School of the University of Pennsylvania. Joyce started her career in software development for GE Aerospace and worked her way through line management positions until GE sent her to Wharton.

Joyce went on to become a Vice President of two major corporations. She was Vice President and Product Line Manager for National Accounts for ADP (payroll company). She was Vice President and General Manager of a subsidiary of Reed Elsevier, an international publishing company. Joyce eventually started her own company, doing strategic management consulting in Information Technology for major corporations that included GE Capital, Philadelphia Electric Company, and The Vanguard Group.

After retiring to The Landings, Joyce taught mathematics part-time...first at South University and then at Armstrong State University. She retired from teaching in 2015.

Response to Question 1:

Safety and security have become key issues at The Landings. We need to enforce speed limits and traffic laws in and around our community. Many residents have expressed concern about their

safety while walking on our cart paths. Successfully completing our golf cart registration initiative will be a great start toward addressing this problem, but we need to strengthen and enforce the rules. Home security is an issue that has risen near the top of everyone's list of concerns because of the recent increase in thefts and burglaries. We need to educate our residents and strictly enforce security measures.

The Board should continue to address the key issues of water conservation and our aging infrastructure. The future of The Landings depends on our ability to maintain our properties, both private and common. We need to continue working with our residents, Utilities, Inc., and the State to resolve our shrinking water supply. We need to make sound financial decisions in the allocation of funds to maintain our infrastructure and common properties.

Response to Question 2:

My background in finance and management would positively contribute to the Board. Once I completed my MBA at Wharton, my love for numbers switched from mathematics to finance. My experience at major corporations would be a big advantage, but owning and managing my own company for nine years taught me the real meaning of financial responsibility.

Teaching brought me new skills, among them the arts of patience and compromise. But even more important, teaching at Armstrong has brought me a love for Savannah and strong ties to the community.

Response to Question 3:

When Art and I first moved to The Landings, I jumped in with both feet and joined New Neighbors, Landlovers, the Landings Women's Golf Association (LWGA), Moon River Chorus, plus a few golf and tennis groups. I helped manage the Flea Market for Landlovers for two years. I have served a total of six years on the LWGA board, including a year as Treasurer in 2009. I chaired the Skidaway Audubon golf tournament for three years (2007-2009). I served on the MMC (Membership, Marketing, and Communications) Committee for The Landings Club for one year (2010) and the Finance Committee for The Landings Club for four years (2009, 2011-2013).

As a long-time resident with family and many friends at The Landings, I have been and will continue to be committed to maintaining and improving our amazing community.



BILL STERRITT

Bill and his wife Sharon first visited The Landings in 1991. They were looking for a golf-oriented, multi-generational community in the Southeast located near a community with good medical resources, an active social and educational environment, and reasonable shopping. The Landings and Savannah more than met their expectations. Sharon and Bill both grew up in Western N.Y and have been married for 58 years. They have four children, 12 grandchildren, and three great grandchildren.

After graduating from the U. of Maine with a BS in Chemical Engineering and a Masters in Pulp & Paper Management, Bill completed his service obligation as a Lieutenant in the Army Chemical Corp. He spent 33 years with Scott Paper Company in various roles in Sales, Manufacturing, Corporate Planning, Capital Management, Finance, and Human Resources. After retiring, Bill went to work for James River Corp. as Vice President of Southern Operations before moving to The Landings in 1995. During his career, Bill and Sharon lived in Washington, Maine, Alabama, Illinois, Pennsylvania, Massachusetts, Michigan, and Mississippi.

Response to Question 1:

We have been at The Landings for 20 wonderful years and have seen The Landings mature into a very diverse community. One of our biggest challenges is to continually update, modernize, and enhance The Landings in a way that not only meets today's needs and desires of our existing residents but attracts future residents who will value all The Landings has to offer.

TLA needs to:

- Develop a Master Plan for the Community that will address
- The continual upgrade of The Landings' infrastructure

- The development of any potential property suitable for new housing that will meet the needs of potential new residents who highly value the Landings Lifestyle
- Develop and implement a plan to significantly reduce freshwater usage on the island to have water available for future housing development and to be good environmental stewards of a very precious resource.
- Promote and market The Landings to continue to attract future residents

Response to Question 2:

My background includes Engineering, Sales, Manufacturing, Capital Management, Strategic Planning, Finance, Human Resources, and Quality Management, with top management responsibilities in most areas. I have learned to work closely and cooperatively with many differing points of view to reach common and successful goals. I am a strong believer in the Concepts of Quality Management with a focus on the Customer, Continuous Improvement, and a Team Environment. I believe in Consensus Decision-making based upon established Principles backed by in-depth knowledge, facts, and data. I am a Team Player who values differing points of view as a way to reach the best decisions.

Response to Question 3:

I have been on the Finance Committee, Chairman of the HR Committee, and on the Strategic Water Committee of TLA. I led a Sales Guest Process Improvement Team, a combined effort of TLA, TLC, and TLCo, and I was a member of the Quality Team that worked with the Association and the Club to introduce the Concepts of Quality Improvement.

At TLC, I am presently finishing my third year on the BOG and have been on the Golf, Finance, Facilities, and Land Use Committees and Chair of the Membership, Marketing, Communication, and the Strategic Planning Committees.

I am an active member of the Ambassador Program, past president of the Pennsylvania Club, and involved in the study of our wastewater system and how we might better use this resource. I have been on boards including Leadership Mobile, Mobile Children's Museum, Pierce Junior College, the Scott Foundation, Brunswick Pulp & Paper Co., Council of Experiential Learning, and the Naheola Co-Generation Partnership. I have also actively participated in The United Way, the American Cancer Society, and have facilitated a class at Armstrong University on Current Affairs.



SAM HATCHER

Georgia always has been home to Sam, having grown up in Columbus, worked in Atlanta for 35 years, and moved back to Columbus for eight more years before coming to The Landings. Davidson College (A.B. 1968) and Yale Law School (J.D. 1971) did provide several years away from Georgia, but even his three months active duty in the U.S. Army was at Ft. Benning near Columbus.

Sam and his wife Leslie fell in love with The Landings after one visit in 2012. They bought their home late that year and moved here part time in the fall of 2013 after their son went to college. The move became fulltime in the spring of 2014 after Sam retired from Synovus Financial Corp. He previously worked at Alston & Bird, Equitable Real Estate Investment Management, and Hatcher Thomas LLC in Atlanta, and Bradley & Hatcher in Columbus.

Sam and Leslie are both avid golfers, enjoying golf at The Landings as well as “road golf” while visiting three daughters and five grandchildren in California, Connecticut, and North Carolina, and a son who is a rising junior at Dartmouth College.

Response to Question 1:

The Landings Association already is performing its core functions (security, maintenance, landscaping, operations, planning, etc.) very well and at a fair price, and it would be a priority of mine to help ensure continued excellence in these areas. Also very important are the implementation of our updated Covenants (communication, education, and enforcement) and water usage. My particular interests are addressing the various ramifications of our aging housing stock and working closely with

the Club, realty company, and other stakeholders in The Landings.

Response to Question 2:

The two primary components of my background are private law practice in commercial real estate and serving as general counsel and corporate secretary of large public corporations. In my private practice, I worked for one very large firm (Alston & Bird 1971-1989) and two small firms (2001-2008). One area of expertise was planned communities, representing developers, lenders, and property owners. I was one of the four authors of the Georgia Condominium Act of 1975, after which our governing law (Georgia Property Owners’ Association Act) is patterned. As general counsel, I worked from 1989-2001 for a subsidiary of Equitable Life that was sold in 1997 to Lend Lease, an Australian company. This company was a real estate investment manager representing public and private pension funds and life insurance companies, foreign and domestic, with AUM of just under \$50 billion. From 2008-2014, I was general counsel of Synovus Financial Corp. in Columbus, a publicly held financial services holding company that is in the top 40 in the U.S. by asset size and is the parent of Sea Island Bank. In both companies, I served as corporate secretary and worked extensively with the boards and their committees. These experiences have made me familiar with many of the issues, processes, and structure of TLA’s board and the Landings community.

Response to Question 3:

I have not had any formal involvement at The Landings, but previously in Atlanta and Columbus I have been involved with The Atlanta Botanical Garden (Trustee), Oglethorpe University (Trustee), Georgia Foundation for Independent Colleges (Trustee), Childhood Autism Diagnostic and Educational Foundation (Trustee), Magnolia Classic Foundation (President and Trustee), Housing Resource Center (Director), Literacy Action, Inc. (Director), The First Tee of Columbus (Director), and Country Club of Columbus (Director). Other activities include fundraising for various schools and colleges and membership in various professional organizations including, among others, the State Bar of Georgia (Real Estate Section Chairman 1981-1982) and the American College of Real Estate Lawyers.



WYNDIE EBERLE

Wyndie and her husband Doug fell in love with The Landings the first time they visited friends on the island. They were delighted to discover that this community met all their criteria for re-locating...a mixture of retirees and families, financial stability, great housing, beautiful surroundings, access to good healthcare and, most of all, wonderful people. So in 2012, they made the move south from New Jersey and have never looked back.

Wyndie attended Stanford University, and, as a married student, completed her BA in Psychology at the University of Maryland. She enjoyed a 30-year career in Information Technology (IT) with Chubb, a Fortune 500 Property and Casualty insurer. As a Senior Business Consultant and Assistant Vice President in the Claim IT department, she was responsible for developing re-engineered processes and managing groups who were designing, implementing, and supporting claim business systems. During her professional career, Wyndie represented Chubb on both industry panels and multi-company teams.

Response to Question 1:

It is incumbent upon us all and TLA in particular to ensure that the lifestyle and the beauty that attracted us here continue to meet the needs of current and future residents. The findings of the Urban Land Institute (ULI) study regarding land use at The Landings will be a critical guide to effectively dealing with the concerns of our 40-year-old community. The Board must continue to work on a plan based, in part, on the ULI recommendations, in keeping with our strategic goals. Additionally, water

usage at The Landings is still a significant challenge, and the Association must maintain a focus on this. Good stewardship of our natural resources, fiscal responsibility, and clear, transparent governance are key components to moving The Landings forward to the next decade.

Response to Question 2:

I have led many teams and participated on many boards in both my professional and volunteer lives. I learned that it is critical to work collaboratively, so that all voices may be heard. Diversity and different life experiences are vitally important to any group, because decisions and discussions are greatly enriched by multiple perspectives. Communication is essential for building consensus. My past experiences would serve me well in this regard. As a problem-solving IT professional, not only did I have to think logically, but it was imperative that I be a careful listener. My background in management and working on diverse teams qualifies and enables me to contribute positively to the Board.

Response to Question 3:

At The Landings, I have served two terms on the New Neighbors (NN) Board, as the Newsletter editor and as Vice President, working with more than 70 chairpeople coordinating various NN activities. In my first year as a New Neighbor, I co-founded the "Community Service" activity, which supports Safe Shelter (for domestic abuse victims) and America's Second Harvest (a Savannah Food Bank). It is still going strong three years later. I currently am Director of Membership on the Landings Landlovers Board, and have volunteered for Landlovers' Flea Market annually. I have been on the sponsoring committee for Parties with a Purpose in our Oakridge neighborhood. In my prior life, I served for many years on the Board of an adult daycare center in Montclair, NJ, as Treasurer of two nonprofit thrift shops, and several terms on our Homeowners Board in North Carolina. I also served as Treasurer, Warden, and head of the rector search committee for our large Episcopal Church. I take to heart Winston Churchill's quote, "We make a living by what we get, but we make a life by what we give." I welcome the opportunity to serve on TLA's Board.

COMPLETING YOUR BALLOT

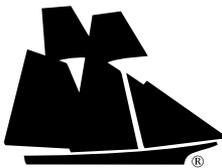
Please utilize the secure, **online voting** process at **Votenet.com**. See the enclosed letter for detailed instructions, as well as your username and password.

-OR-

1. Mark the ballot, place it in the envelope labeled **BALLOT**, and seal the envelope. (Note: Six different ballot versions have been produced, with a rotating order for the candidates.)
2. Put the ballot envelope in the envelope addressed to **TLA Board Election c/o TLA Corporate Secretary**, seal it, and sign it in the space provided on the front. (Note: If the property is jointly owned, only one owner-of-record must sign.)
3. Deposit the envelope in the Association drop box (located at the circular driveway at the Association, 600 Landings Way South); or hand deliver the envelope to the Association reception desk during normal office hours; or place a stamp on the outer envelope and mail to the Association.

**Your vote must be received by *Votenet.com*
or by The Landings Association no later than
OCTOBER 22, 2015, at 4 P.M.**

Note: If you need help voting online or if you did not receive a ballot with this voter packet, please call 912-598-2520, weekdays from 8 a.m. to 5 p.m.





THE LANDINGS ASSOCIATION, INC.
600 LANDINGS WAY SOUTH + SAVANNAH, GEORGIA 31411
912.598.2520 + FACSIMILE 912.598.2516
WWW.LANDINGS.ORG